



# INVESTOR PRESENTATION

FINANCIAL RESULT SUMMARY - FY26



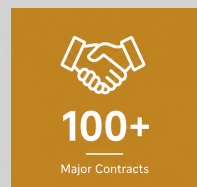
# Company Overview

## Integrated Logistics | Port Operations | Infrastructure | Sustainable Mobility

Founded in 2000 under the leadership of Dr. Khalid Khan, Paradeep Parivahan Limited (“PPL”) began as a regional cargo handling and port logistics operator at Paradip Port, Odisha, with a vision to build a reliable, scalable, and execution-focused logistics platform.

Strategically positioned within the rapidly expanding eastern coast industrial corridor, PPL supports key sectors including metals, mining, cement, energy, petrochemicals, fertilizers, and manufacturing. The Company operates in and around one of India’s most important industrial gateways, Paradip Port, a major deep-water port on India’s east coast handling large-scale industrial cargo movement.

**“Delivering integrated logistics and infrastructure solutions powering India’s industrial and port-led growth.”**



# Business Verticals



## Bulk Cargo Handling

Comprehensive logistics solutions for end-to-end bulk cargo movement across multiple touchpoints in the supply chain.

Operations include:

- Port-bound cargo handling
- Manufacturing plant logistics
- Intra-port transportation
- Warehouse-to-destination movement
- Last-mile connectivity solutions
- Railway siding operations and rake handling



## Bulk Cargo Trading

Engaged in the trading of key bulk commodities and raw materials required by manufacturing and industrial sectors. Scope includes:

- Sourcing and supply of industrial raw materials
- Commodity trading aligned with logistics operations
- Supporting client supply chain requirements

# Business Verticals

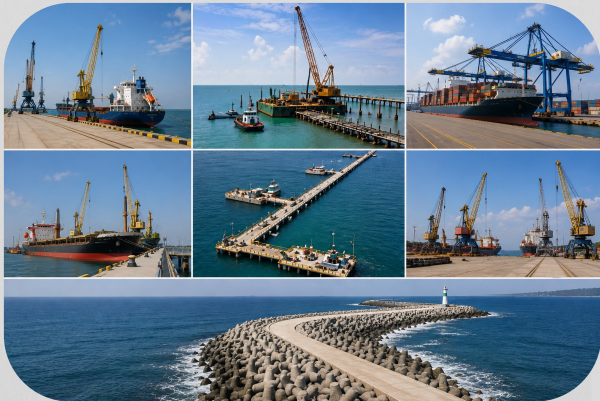


## Shore-Based Assets

Ownership and deployment of a wide range of heavy equipment and logistics machinery to support operations.

Includes:

- Earthmoving equipment
- Material handling machinery
- Port and yard handling assets



## Marine & Defence Infrastructure

Execution of select EPC and greenfield infrastructure projects, including marine and defence related developments.

Scope includes:

- Small-scale infrastructure development
- Marine-linked project execution

# Business Verticals



## Green Mobility (EV & Sustainability)

Strategic focus on transitioning towards sustainable logistics solutions, aligned with Government of India initiatives.

Key initiatives:

- Deployment of electric vehicles (EVs) in logistics operations
- Reduction in carbon footprint
- Adoption of environmentally sustainable practices

# Infrastructure



Hydraulic Excavators

50



Pay Loader

25



Body Truck

47



Transit Mixer

10



Trailer

7



Vibretor Roller

1



Tipper

37



Tanker

9



# Key Financial Highlights

FY26 · CONSOLIDATED



Revenue

₹422 Cr

↑ ~25% YoY



Profit Before Tax

₹46 Cr

Strong profitability



Profit After Tax

₹34 Cr

PAT margin ~8%



Basic EPS (₹)

₹21

FV ₹10 per share



Total Assets

₹275 Cr

Consolidated



Net Worth

₹160 Cr

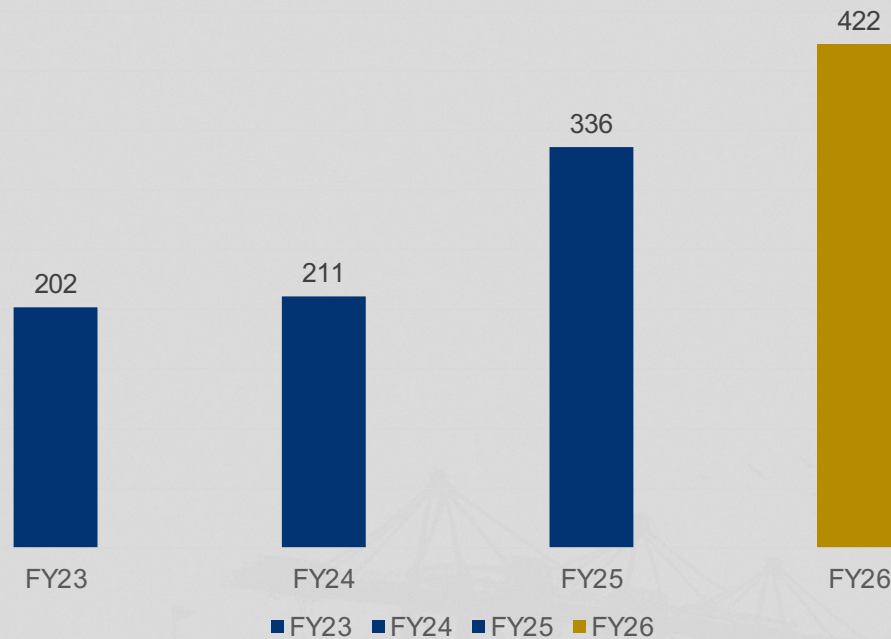
Equity + Reserves

# Revenue Performance

CONSOLIDATED REVENUE FROM OPERATIONS (₹ CRORES)



Revenue



(All figures in Rs Cr)



**₹422 Cr**

FY26 Revenue  
Consolidated



**~25%**

Revenue Growth  
FY25→FY26 (consol)



**₹184 Cr**

H1 FY26  
44% of full year



**₹238 Cr**

H2 FY26  
Stronger second half

Note: FY26 revenue is consolidated and includes revenue from recent acquired companies

# Strategic Highlights — FY 2025-26

## KEY OPERATIONAL & GROWTH ACHIEVEMENTS



**01**

### ~25% YoY Revenue Growth

Driven by higher volumes, expanded routes and improved fleet deployment across all verticals.



**02**

### Asset Utilisation & Throughput

Improved asset utilisation and throughput efficiency across logistics operations, enhancing margins.



**03**

### Execution Capability

Strengthened with better turnaround times, operational scalability and workforce expansion.



**04**

### Capital Investment

Continued investment in fleet, infrastructure and handling capacity to support growth trajectory.



**05**

### Geographic Expansion

Expanded footprint across multiple geographies and logistics corridors in key industrial and port-linked regions.



**06**

### Green Logistics

EV truck fleet launched under multi-year UltraTech Cement agreement — ESG-aligned growth.

# Profit & Loss Statement

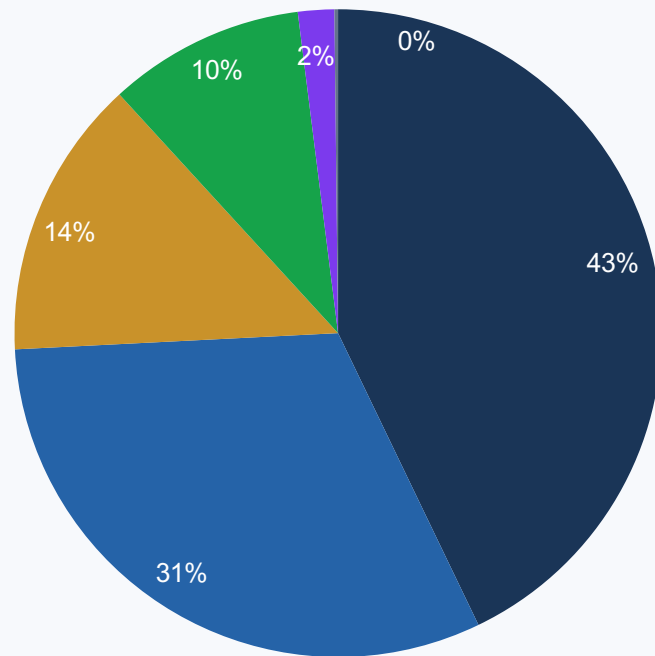
CONSOLIDATED · FY26 (₹ LAKHS)










Particulars	H1 FY26 (Unaudited)	H2 FY26 (Audited)	FY26 (Audited)
Revenue from Operations	18,415.81	23,476.16	41,891.96
Other Income	20.33	290.74	311.08
<b>Total Income</b>	<b>18,436.14</b>	<b>23,766.90</b>	<b>42,203.04</b>
Employee Costs	(3,160.96)	(4,622.20)	(7,783.16)
Finance Costs	(285.23)	(263.29)	(548.52)
Depreciation	(331.01)	(337.67)	(668.68)
Other Expenses (net)	(11,261.31)	(13,091.75)	(24,634.89)*
<b>Total Expenses</b>	<b>(16,357.24)</b>	<b>(21,284.79)</b>	<b>(37,642.03)</b>
<b>Profit Before Tax</b>	<b>2,078.90</b>	<b>2,482.11</b>	<b>4,561.00</b>
Tax Expense	(368.08)	(835.85)	(1,203.94)
<b>Profit After Tax</b>	<b>1,710.81</b>	<b>1,646.25</b>	<b>3,357.07</b>
EPS (Basic, ₹)	10.75	10.34	21.09

# Service-wise Revenue Break-up

FY26 · CONSOLIDATED (₹ LAKHS)



■ Transportation   ■ Loading/Unloading   ■ Hiring (HEMM)  
 ■ Trading   ■ Construction   ■ Others

Segment	Revenue (₹ L)	% Share
 Transportation	19,041.52	45.4%
 Loading, Unloading & Handling	13,927.77	33.2%
 Hiring of HEMM	6,215.01	14.8%
 Trading	4,363.04	10.4%
 Construction	804.58	1.9%
 Non-Reportable	80.30	0.2%
 Gross Revenue	<b>44,432.22</b>	<b>100%</b>
 Less: Inter-segment	(2,540.26)	
 Net Revenue (P&L)	<b>41,891.96</b>	

# Balance Sheet Snapshot

CONSOLIDATED · AS AT 31 MARCH 2026 (₹ LAKHS)



ASSETS	₹ Lakhs
Property, Plant & Equipment	4,030.53
Goodwill on Consolidation	189.75
Non-Current Investments	29.00
Deferred Tax Assets (net)	546.65
Long-Term Loans & Advances	3,604.72
<b>Non-Current Assets</b>	<b>8,400.65</b>
Inventories	1,485.40
Trade Receivables	9,261.66
Cash & Bank Balances	3,071.28
Short-Term Loans & Advances	4,171.57
Other Current Assets	1,124.34
<b>Current Assets</b>	<b>19,114.25</b>
<b>TOTAL ASSETS</b>	<b>27,514.90</b>

EQUITY & LIABILITIES	₹ Lakhs
Share Capital	1,591.80
Reserves & Surplus	14,443.14
Share Warrants	406.80
<b>Net Worth</b>	<b>16,441.74</b>
Long-Term Borrowings	2,076.78
Long-Term Provisions	186.84
Short-Term Borrowings	4,898.04
Trade Payables	1,559.65
Other Current Liabilities	1,194.65
Short-Term Provisions	1,155.69
<b>Total Liabilities</b>	<b>11,073.16</b>
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>27,514.90</b>

# Key Financial Ratios

CONSOLIDATED · FY26



**8.0%**

**PAT Margin**

PAT / Revenue



**~13.8%**

**EBITDA Margin\***

Est. (PBT+D+F) / Rev



**23.06%**

**Return on Equity**

PAT / Net Worth



**0.43x**

**Debt-to-Equity**

Net Debt / Equity



**₹21.09**

**EPS (Basic)**

FV ₹10/share



**1.52x**

**Asset Turnover**

Revenue / Total Assets

# Road Ahead — Growth Drivers

BUILDING FOR THE NEXT DECADE



## India Infrastructure Boom

PM Gati Shakti and NIP drive sustained demand for bulk logistics, port handling, and construction materials.



## Fleet Expansion

Continued investment in HEMM, EV trucks, and specialised equipment to capture incremental contracts.



## Port Capacity Growth

Paradip Port expanding capacity; PPL well-positioned as incumbent operator with deep port relationships.



## Green & EV Logistics

UltraTech EV deal opens new revenue stream; replicable model with other large manufacturers.



## Subsidiary Synergies

Four newly acquired subsidiaries add scale, diversification and cross-selling opportunities.



## Client Deepening

Long-term relationships with IFFCO, Tata Chemicals, UltraTech Cement — sticky, recurring revenue.



# Thank You

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